

# **EDIFICE**

## **COMPANY PROFILE**



Edifice Overall Review 2019 - 2025

**THE**  
**RIGHT SHADE**





**EDIFICI**

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# About us

**EDIFICE** is the leading company in the **Middle East** in the field of retractable shades, being the first to open local production lines for this type of shade in Kuwait since **2021**. The company was established in **2019** with a clear vision to provide innovative solutions for covering outdoor spaces, allowing clients to enjoy beautiful weather while being protected from the sun.

In addition to its **expertise** in retractable shades, **EDIFICE** also specializes in manufacturing steel structures and tensile structures for covering parking lots and outdoor spaces, both for private and governmental facilities. These structures are produced according to the highest international safety standards, with creative designs that combine beauty and functionality, making them the ideal choice to meet the needs of both individuals and businesses.

**EDIFICE** offers solutions across various sectors, including hotels, resorts, restaurants, homes, chalets, and outdoor parking areas. With its commitment to **quality and innovation**, **EDIFICE** has become the top choice for clients seeking stylish and practical shading solutions that enhance their **outdoor experience**.

# CEO Statement



"**At Edifice**, we take pride in pioneering innovative shading solutions tailored to Kuwait's unique environment. By combining German precision, modern design, and unwavering commitment to quality, we aim to transform outdoor spaces into functional, aesthetic havens. Our mission is to exceed our clients' expectations by delivering durable, elegant, and high-performance shading systems that truly represent **'THE RIGHT SHADE.**

Together, we continue to lead with integrity, innovation, and a customer-first mindset.



## Our Vision

**Leadership in the field of moving and steel structure shades and their contracting in the middle east.**

## Our Goal

**Providing the best services in Kuwait with international Standards**

## SCOPE OF OUR **WORKS**

**Manufacturing of Retractable Shades and Roofs,  
Fabrication of Steel Structures and  
Manufacturing of Tensile Structures**

### **PRINCIPLES**

- 01** **Precise and Well-Planned Engineering Designs – We focus on delivering comprehensive engineering solutions, leveraging modern technologies to ensure efficiency and sustainability in every project.**
- 02** **High-Quality Materials with Certified Standards – We utilize premium Spanish materials and Somfy motors to guarantee durability and reliable performance under all conditions.**
- 03** **Direct Supervision and Quality Execution – Our engineering and technical teams oversee every stage of the project, ensuring precise implementation according to approved designs and specifications..**
- 04** **Genuine Warranties and Ongoing Maintenance – We provide up to 5 years of warranty, along with fast maintenance services to ensure the project's long-term functionality and efficiency after completion.**

**At Edifice, we deliver practical solutions backed by engineering expertise to guarantee quality and reliability in every project.**

# Organization Structure



## Head Office



### Technical

Operations Manager  
Design Engineer  
Project Manager  
Site Supervisor



### Management

Chief Executive (CEO)  
General Manager (GM)  
HR Manager



### Financial

Finance Manager  
Procurement Officer  
Accountant



### Installation & Maintenance

Installation Supervisor  
Maintenance Technician



### Customer Services

Call Center  
Customer Service  
IT Specialist



### Sales & Marketing

Sales & Marketing Manager  
Marketing Specialist  
Sales Executive



## Factory



### Manufacturing Team



Steel Sector



Aluminum Sector



Fabric Sector



### Technical Team



Inspection Team



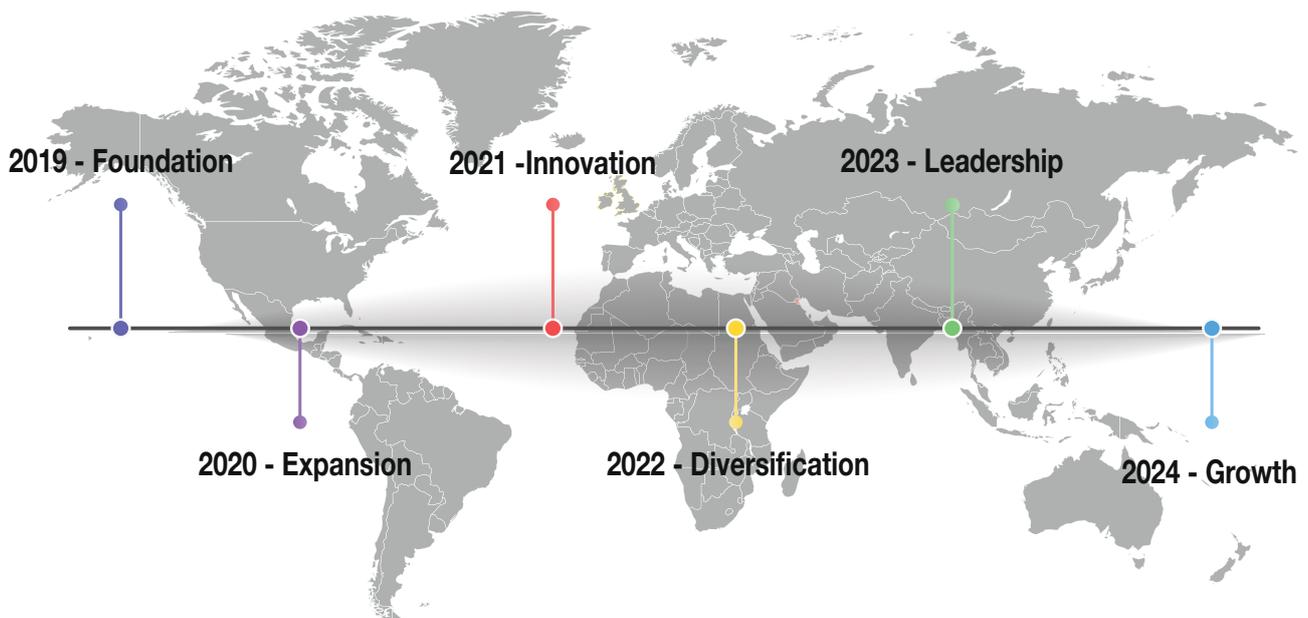
Installation Team



Maintenance Team

# EDIFIC<sup>3</sup> Milestones

## A Journey Of Excellence



**2019:** Founded with a vision to revolutionize Kuwait's outdoor shading solutions using advanced German manufacturing techniques and European standards.

**2020:** Completed over 50 private and government projects, building a reputation for reliability and aesthetics.

**2021:** Launched Kuwait's first local production line for retractable shading systems, ensuring faster delivery and tailored solutions.

**2022:** Expanded offerings to include steel and tensile structures, delivering 24 major projects across diverse sectors.

**2023:** Achieved over 350 completed projects and served 2011+ satisfied clients cementing our leadership in the market.

**2024:** The completion of production lines for four types of movable shades, in addition to establishing a factory for Steel and Fabric, fully equipped for distribution to local dealers and export to neighboring countries.

**Today:** Edifice continues to innovate, providing unparalleled outdoor solutions for a growing customer base.

# Our Brands Participant



## We act for a better way

Somfy is making a definite commitment by implementing its sustainable development strategy based on three pillars: Planet, People, and Prosperity to contribute to building a better future.

## Somfy for professionals

Somfy supports you every day by making available all the tools you need for your business.

## ONE GLOBAL GROUP

As the preferred partner for window and door automation, SOMFY is committed to inspiring new and better ways of living for all.

As a French, family-owned, and independent group, in continuous growth since our creation, we have been world leaders for **50 years** and pioneers in home automation. Innovation continuously guides our work and guarantees the excellence of our solutions.

We are present in **58 countries**, with eight production sites and 17 R&D centers. We are deeply committed to the well-being of our **7,000 employees**, we promote their sustainable employability by promoting internal mobility and developing their skills. We foster diversity and inclusion by building on our strong corporate culture.



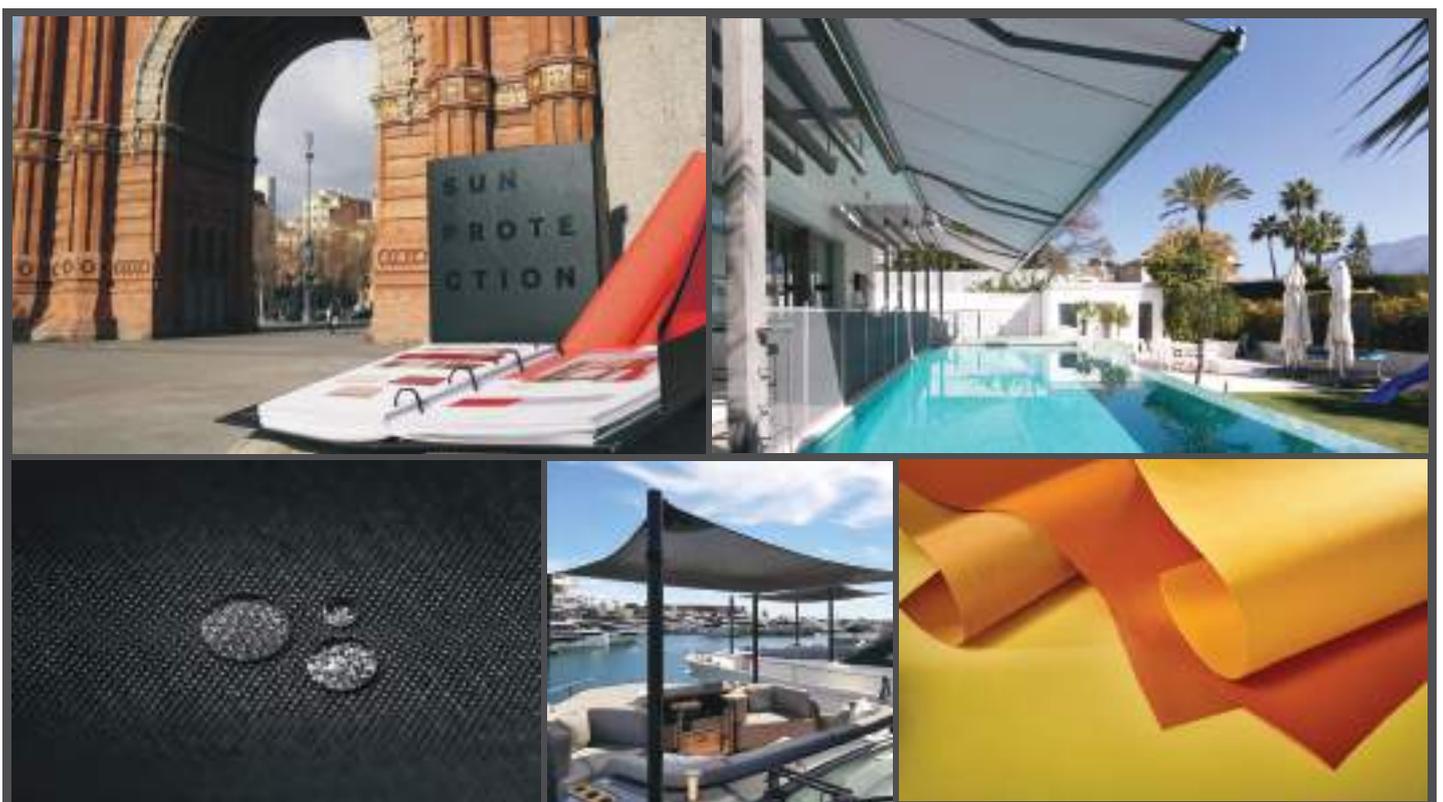
# Our Brands Participant

RECASENS  
BCN 1886

**RECASENS** is a family business founded in **1886 in Barcelona**, recognized as a leader for its innovative capacity, processes, manufacture and selling of high performance technical fabrics for sun protection, textile architecture, furniture, transportation and navigation.

**RECASENS** offers a wide range of premium quality solutions for different applications and for different markets where it operates, integrated into three main categories:

Manufacturer in Barcelona, leader in innovation, quality and service, of fabrics for sun protection, textile architecture, furniture, transport, nautical and decoration.



# Our Brands Participant



## KALEXCO

is committed to provide products and services of a quality that meet the initial and continuing needs and expectations of customers in relation to the price paid and to the nature of competitive offering and in doing so to be leader in product quality reputation. It is the policy of the company that its products shall meet all specified and implied standards of performance, **reliability and quality**

**47** YEARS  
EXPERIENCE

**+15000**  
MOULD

**+109**  
CLIENTS



# Our Brands Participant



## A committed actor

Acting now to build better tomorrow is the mission of the **Serge Ferrari** Group. For nearly **50** years **Serge Ferrari** has designed, developed and manufactured innovative composite fabrics for light architectural and exterior landscaping applications. Aimed primarily at four strategic and global markets in connection with the building and industrial sectors - solar protection, tensile architecture, modular structure, and furniture marine - our high-end solutions combine durability, safety, design, comfort and eco-friendliness.

# Our Customers

# B2B



Advanced Technology Company s.a.c.  
شركة التقدم التكنولوجي ش.م.ع.



شركة ارت اند ارك للمقاولات العامة والمباني



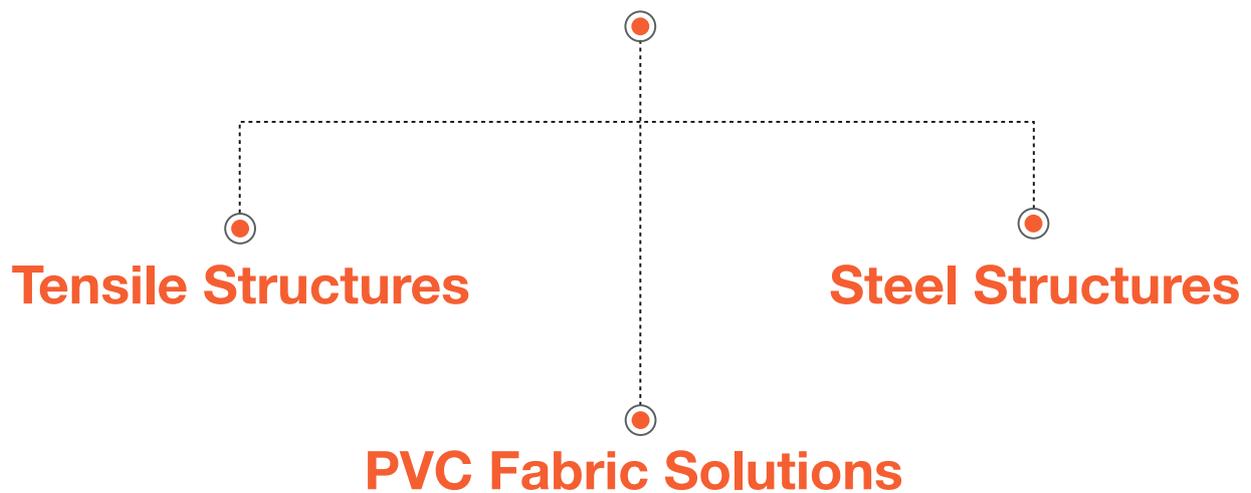
The Art of Home-Cooking



# Our Products



# Our Services



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# EDIFICIA

## GALLERY

## Extended Shade

A durable, large-scale awnings designed to cover expansive areas providing maximum shade and weather protection with a sleek functional design.









## Modern Shade

Sleek and contemporary shading solutions designed to enhance outdoor spaces with style, functionality, and durability, offering modern aesthetics and reliable sun protection.









## Economic Awnings

Affordable and efficient shading solutions, combining practicality and durability to provide reliable protection for outdoor spaces at a budget-friendly cost.









## Skylight Awnings

Specialized awnings designed to cover skylights, offering protection from direct sunlight, reducing heat, and enhancing energy efficiency while maintaining natural light indoors.





# Smart Pergola

An innovative outdoor structure featuring adjustable louvers and smart technology, providing customizable shade, ventilation, and weather protection for enhanced comfort and functionality.





# Steel Structures

A durable and versatile framework made from steel, designed to provide robust support and stability for various construction projects, including buildings, canopies, and industrial applications.



# Tensile Structures

A strong and reliable framework crafted from high-grade steel, ideal for large-scale construction projects, offering exceptional durability, load-bearing capacity, and resistance to environmental factors.



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